





# PRINT BUSINESS OUTLOOK CONFERENCE 2016



## Managing Special Colours

By: Steve Smiley

SmileyColor & Associates









## Agenda

- Brand Owners Requirements
- ISO Standards
- CxF/X Workflow
- ISO 20654 Spot Colour Tone Value (SCHMOO)
- ICC Max









## All components are the display













# Consistency Implies Quality Product Inconsistency raises Questions



Great Packaging delivers a promise about the brand! "We care about our product"







## According to Published Articles

- The average supermarket shopper is exposed to 42,000 products in a shopping visit lasting 30 minutes
- 60% are impulse purchases
- 80% of purchasing decisions are made in the store
- The decision whether to pick up the package or not is made in less than 2.6 seconds

Packaging Research - Evaluating Consumer Reaction - Elliot C. Young How to Tell If Your Packaging Will Sell Your Product - JoAnn Hines















#### What we do not want our consumers see our brands at retail:













#### ISO 15930

- PDF/X -4— Portable document exchage
  - 1.6 Blind Exchange (1.7 keeps Adobe Illustrator file)
- Providing all the necessary information in the PDF/X Embedds
  - Fonts
  - Images
  - Color (Both CMYK and Spot colour)
    - Output Intent ICC profile (Customers Expectation)
    - CxF/X-4 Spot Colour Definitions Mixing Hints











## ISO 15339 - Color Exchange Principles and aim datasets

#### **CMYK Workflow**

- ANSI CGATS 21 CRPC 1-7.icc, ISO 15339 www.color.org/registry
- 7 Reference Print Conditions





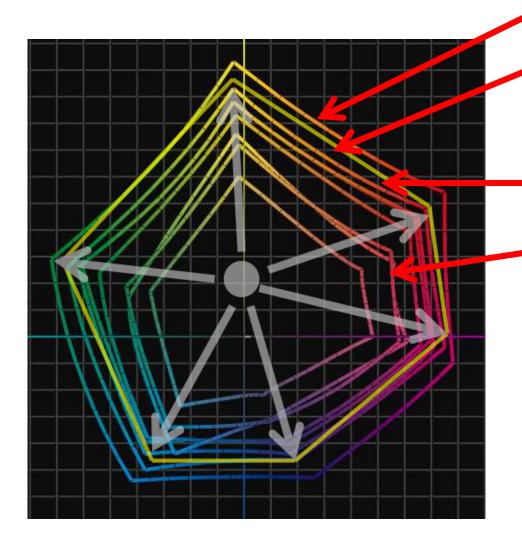
Flexo uncoated





Corrungated Coated Flexo New Plate

#### Brand Equity: Tying this all together



Flexo New Plate Technology

Flexo Narrow Web CRPC6

Wide Web Flexo CRPC5/6 Corrugated Flexo

**Corrugated Cotton Top** 

All CMYK
Devices Can
Have a Similar
Neutral Value









#### ISO 17972 Series

- ISO 17972-1 Graphic technology Colour data exchange format (CxF/X) — Part 1: Relationship to CxF3 (CxF/X-1)
- ISO 17972-2 Graphic technology Colour data exchange format (CxF/X) — Part 2: Scanner target data (CxF/X-2)
- ISO 17972-3 Graphic technology Colour data exchange format (CxF/X) — Part 3: Output target data (CxF/X-3)
- ISO 17972-4 Graphic technology Colour data exchange format (CxF/X) — Part 4: Spot colour characterization data (CxF/X-4)









### ISO 17972-4

#### **Color exchange format – spot colour characterization**

- ISO Standard History of development
- Standard Requirements
- Workflows
- Proofing
- Ink Formulation









## Color Exchange History

- 1990-2001 Proprietary Formats ASCII Text
- 2001- Gretag Macbeth developed Cxf for communication ac systems- for spot color communications



#### CxF - Color Exchange Format

The universal language to communicate colors digitally

Abstract: In a global world, communicating electronically the color data of spat colors is a hot faul not yet solved into, (Abaci workflows and value chains, whether they are found in a B2B or B2C process, as well as an in-house digital morkflow from discipare to press, are demanding adequate and effective means to communicate (spot) colors. Cel' is a new standard allowing numbers, worldwiddigital communication of all commercially significant aspects of spot colors. Furthermore, Cxl' is defined in a completely open way so that all superits of a cycler can be communicated even when the application and the color communication features required are unknown. For example, every software vendor implementing / supporting Cxl' is able to extend the basic feature set to the needs of a new application without affecting the general washing. Wherever color communication is mission critical, Cxl' should be considered to be the solution to the

- 2002 Gretag Macbeth offered Cxf to ISO as a replacement for ASCII TXT files
- 2002 CGATS 17 started 2005 CGATS 17 publish
- CxF-Version 1 incorporated into standards
- 2006 GWG starts discussing how to optimize Spot colours in PDF/X proofing Solutions – xmp?
- 2009 ICC recommends Cxf for spectral data
- 2010 ISO starts to discuss adding CxF to PDFX in mixing hints
- 2012 ISO 15930 allows CxF spectral data in PDFX
- 2014 ISO 17972-1 Published
- 2014 ISO DIS 17972-2 and 17972-4 Approved















#### ISO 17972-4

Graphic technology — Colour data exchange format (CxF/X) — Part 4: Spot colour characterisation data (CxF/X-4)

#### DRAFT INTERNATIONAL STANDARD ISO/DIS 17972-4

150/TC 130 Voting begins on:

Voting terminates etc.

Graphic technology — Colour data exchange format (CxF/X) —

Part 4:

Spot colour characterisation data (CxF/X-4)

Technologie graphique — Échange des dieneies de couleur en utilisant CaF — Partie & Données de caractérisation des points de couleur

105:35240.30:37.100.99

#### Scope

This part of ISO 17972 defines an exchange format for spectral measurement data of inks to provide a means to characterize spot colour inks to allow reliable printing and proofing of products that have been designed using these inks. Only isotropic (paper-like) substrates are within the scope of this standard which is limited to application areas where the same ink and paper combination that has been characterized is used when printing.









#### ISO DIS 17972-4

#### **Conformance levels**

This specification defines three conformance levels identified as CxF/X-4, CxF/X-4a and CxF/X-4b. These conformance levels allow different methods of spot colour communication in common use to be described.

Type of measurement	CxF/X-4	CxF/X-4a	CxF/X-4b				
Solid ink printed on substrate	Required	Required	Required				
Tints of ink printed on substrate	3 minimum, 11 recommended	3 minimum, 11 recommended	No requirement				
Tints of ink printed on black background	3 minimum	No requirement	No requirement				



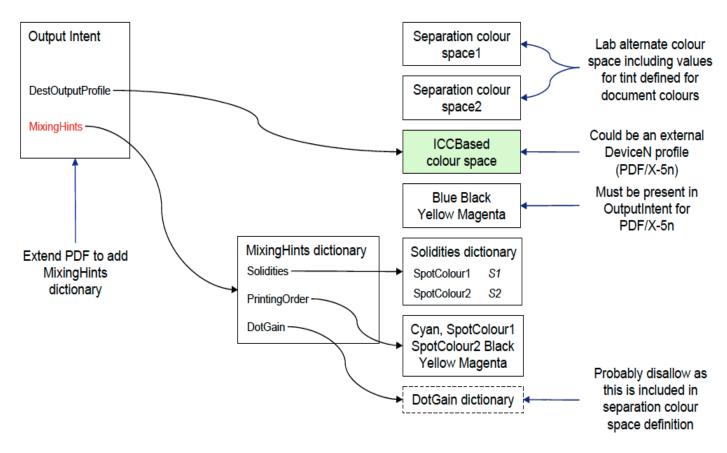








#### Proposed PDF support for spot colour inks (revised proposal)



Define how Solidities values should be interpreted









## Current PDF/X Workflow without CxF/X-4



No overprint
No Opacity
No Ink rotation









## ISO 17972-4 - CxF X4 Spot Colours

From Design through Print Consistency
Utilizing PDF X as the document to carry CXF X4 data

#### **Objectives**







Design can be proofed accurately on monitor or on hard copy proof



Package (or other product) can be printed as the designer intended



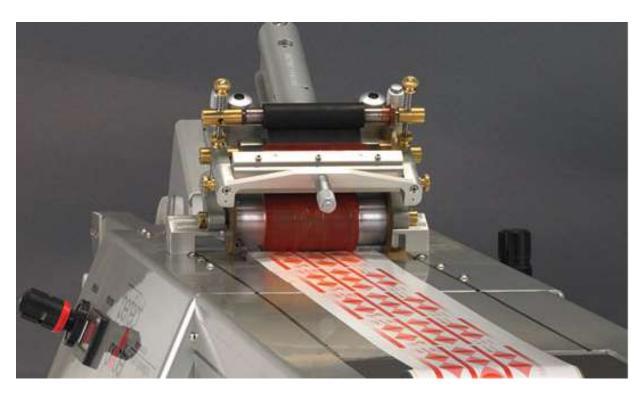


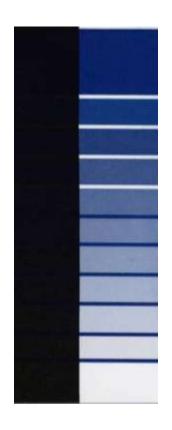




## Brand Management

 Developing Colour to align with CPC requirement -Actual INKS!













## ANSI.txt

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END DATA FORM	MT					11.00			1000000																		7	1						100			
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1:A1		0.707	1747	4777	0.7996	0.838	0.835	0.849	03634	0.871	0374	0.875	0.875	0.813	0.87	0.863	1849	0.852	0.867	0.87	0.886	0.858	1855	0.852	0.853	0.862	0,873	0.887	0.899	0.901	093	0.903	0311	1933	0.907	0.92	0.925
2 A2		0013	0034	0.004	0.0044	9005	0.015	0.005	00:58	0.016	0.016	0.017	0.017	0.018	0.008	0.008	0019	0.019	0.015	0.02	0.02	102	0.02	0.02	0.021	0.021	0.022	0.023	0.023	0.004	0.025	0.025	0.025	0.026	0.027	0.028	1029
3 81		0.638	1652	1676	0.6954	9.711	0.725	0.739	0.7498	0.755	0.753	0.745	0.738	1731	0.726	0.719	1.706	0.707	0.72	0.722	0.719	0.714	175	0.717	5.725	0.742	0.755	9,767	9.776	0.787	0.794	0.8	0.806	1834	0.82	0.822	1835
4 10		0.015	0013	2014	0.0042	9.054	0.015	0.005	0.0153	0.006	0.035	0.005	0.016	0.015	0.017	0.017	0017	0.008	0.008	0.018	0.008	0.003	0.019	0.003	0.02	0.02	0.021	0.022	0.022	0.023	1004	0,004	0.05	1025	0.025	0.027	0,038
5 CL		1545	2575	0.597	05134	4627	0.641	0.654	1,636	0.667	166	0.648	0.635	1600	0.627	0.609	1.598	0.588	0.608	0.61	0.609	0.606	0.60	0.616	0.63	0651	0.665	15%	0.683	0.693	0.703	0.754	0.725	1.737	0.76	0.745	1749
6.0		0.005	0034	0.004	0.0146	0.005	0.015	0.005	0.0157	0.016	0.016	0.005	0.005	0015	0.006	0.006	1017	0.007	0.017	0.038	0.008	0.018	403	0.005	100	0.021	0.021	000	0.022	0.023	1033	0.004	0.004	1025	0.025	0.03	0.027
7 01		0.435	1.499	0536	0.5298	0.542	0.555	0.568	0.5761	0.576	0.566	0509	0.531	0.517	0.508	0.499	0.499	0.489	0.497	0.499	0.498	0.499	155	0.524	0534	0.539	0.574	1583	0.588	0.599	8611	0.627	0.643	1658	0.668	0.663	4671
8.02		0.005	0.015	0005	0.0155	0.006	0.016	0.006	0.0166	0.007	0017	0.006	0.016	0.015	0.005	0.016	0.016	0.007	0.017	0.018	0.008	0.03	0.009	0.00	402	0021	0.022	0.022	0.022	0.023	0.023	0.034	0.035	0.025	0.025	0.0%	0.027
9.51		0,353	0404	0.427	0.4379	0.449	0,462	0.474	0.4854	0.478	0.465	0.444	0.423	0.406	0.395	0.387	0.378	0.377	0.383	0.384	0.385	0.388	0.395	0.408	0.03	0462	0.478	0.485	0.489	0.499	0.514	0,534	0.555	1575	0.586	0.586	0.588
10 62		0017	0006	0.017	0.0166	0.017	0.007	0.017	00174	0.007	0017	0.007	0.005	0015	0.006	0.016	0.035	0.007	0.007	4017	0.008	0.015	1039	0.02	0.021	0.022	0.002	0.022	0.007	0.023	6034	0.004	0.025	1025	0.026	0.0%	1027
11.0		435	0.333	0.341	1351	0.361	0.372	0.384	0.3906	0.387	0.37	0.345	0.321	0.303	0.797	0.284	0.275	0.274	0.279	0.781	0.280	0.286	125	0.309	0.337	1369	0.385	0.390	0.393	0.402	143	0.443	0.468	140	0.504	0.503	0505
12 12		0.035	0.017	1017	0017	0,007	0.008	0.008	00179	0.008	0.017	0.007	0.016	0.015	0.005	0.015	0.015	0.006	0.017	0017	0.008	0.018	0.019	0.02	0.023	2007	0.002	0.022	0.022	0.022	103	0,004	0.024	1025	0.025	0.05	0.027
13 61		1,756	1269	0.275	0.2830	1287	0,303	0.315	0303	0.316	0.297	0.771	0.245	0.225	023	0,207	0.2	0.198	0.202	0.204	0.206	0.215	1721	0.2%	0.265	0.3	0.317	430	4327	0.331	0.35	0.376	0.404	0.429	0.48	0.442	0.443
14 02		003	0.038	0.018	0.0179	0.008	0.00	830.0	0.035	0.018	0.038	6.007	0.005	0.016	0.005	0.015	105	0.005	0.007	0.007	0.018	0.013	0.02	0.021	0.022	0.023	0.023	0.022	0.022	0.023	103	0.024	0.05	1025	0.026	0.036	0.027
15 91		0,13	4.2	0.25	0.2104	0.219	0,229	0.241	1,2466	0.24	4.72	0.193	0.167	0.38	0,138	0.131	0.125	0.124	0.127	0.129	0.131	1.37	0.147	0.163	0.50	0.227	0.245	1248	0.248	0.257	1277	0,305	0.336	0.363	0.378	13%	4,377
16 10		0.02	2019	0009	0.0157	0.009	0.005	0.019	00193	0.003	0018	0.017	0.016	0.015	0.005	0.015	0.035	0.005	0.017	0017	0.008	0009	0.02	0.001	0.022	0.023	0.023	0.023	2022	0.023	0.023	0.004	0.005	0.025	0.026	01%	0.027
21		0.137	0.544	0,148	0.1529	0.161	0,171	tin	0.3887	0,181	416	0.132	0.106	0.008	0,078	0.072	0.068	0.067	0.07	100	0,074	108	0.09	0.106	0.36	0,172	0.38	0.392	0.132	0.201	2771	0.752	0.284	1334	0.329	0.327	0.328
18/12		0029	0019	0.019	0.0191	0.009	0.019	0.009	0.0194	0.009	003	0.017	0.016	0.015	0.005	0.015	003	0.055	0.016	0017	0.018	0015	0.02	0.021	0.022	0.004	0.023	\$023	0.002	0.022	0.023	0.004	0.025	1025	0.026	103	1027
19.7		0.128	2:37	0.139	0.1454	9.155	0.355	0.179	0.1852	0,177	8.255	0.123	0.091	108	0.056	0.048	100	0.041	0,044	0.045	0.05	0.058	1073	0.093	8:29	0.168	0.186	0.189	0.189	0.298	9.72	0.251	0.284	1314	0.33	0327	1.328
20.2		0.021	0021	0.02	0.0000	0.02	002	0.02	1005	0.02	0.019	0.008	0.007	0.015	0.005	0.015	0.015	0.006	0.007	0.018	0.019	100	1021	0.022	0.034	2025	0,024	0.034	0.023	0.024	8.034	0.025	0325	1005	0.025	0.027	0.027
2.0		0.08	0.085	0.067	0.0916	0.099	0.109	0.17	0.1253	0.117	0.097	0.07	0.046	1012	0.025	0.023	8001	0.021	0.023	6004	0.026	10	1037	0.05	0078	0123	0.131	1134	4.133	010	0.003	0.155	0.229	0.25	0.277	0.275	1275
27/12	: 11	0.02	0.019	0.009	0.0189	0.039	0.019	0.009	0.030	0.009	0.038	0.007	0.005	0.015	0.004	0.004	0.014	0.005	0.015	0.007	830.0	0.013	0.02	0.021	0.022	0.023	0.023	0.022	0.022	0.022	103	0.023	0.004	1025	0.026	0.036	0.036









#### Color Definitions of Brand Colors – Physical and Digital

#### Spot Color Definition Birdseye 294 Redesign Spectral Data Reflectance Spectrum 1.0 0.5 Over White Over Black 8.0 0.4 380 0.0345 0.0176 0.6 390 0.0569 0.0184 400 0.0916 0.0188 0.4 410 0.1209 0.0184 420 0.1352 0.0173 0.2 430 0.1539 0.0169 0.1 440 0.1772 0.0165 0.0 0.0 450 0.1910 0.0161 70 0.1897 460 0.0155 470 0.1807 0.0149 480 0.1655 0.0141 Spot Over White Specs 0.1453 TVI 490 0.0133 Dot % L a 0.27 500 0.1217 0.0125 94.62 0.35 0.44 52.6 Opacity(Y ratio) 24% 510 0.0967 0.0116 10 88.40 -0.48-2.69 2.73 259.8 17% Spectral Density 1.88 520 0.0726 0.0106 20 82.97 -1.17 -5.58 5.71 258.2 31% DotGain @ 50% 18% 530 0.0525 0.0096 30 77.05 -1.85-8.70 258.0 44% Print Cont @ 70% 540 0.0371 0.0088 40 70.30 -2.63-12.3912.66 258.0 57% 550 0.0246 0.0080 50 63.11 -3.38-16.4716.81 258.4 68% Pigments 560 0.0163 0.0076 60 54.93 -3.91-20.92 21.28 259.4 79% 570 0.0132 0.0078 70 45.58 -4.16 -26.36 26.69 261.0 88% Reflex Blue 580 0.0133 0.0085 80 35.71 -4.23 -33.77 34.03 262.9 95% Pro Blue 590 0.0135 0.0088 90 31.69 -8.32-40.1140.96 258.3 98% Blk 600 0.0136 0.0091 100 23.32 -0.06 -42.8042.80 269.9 100% 610 0.0143 0.0096 620 0.0152 0.0103 Birdseye 294 Redesign 630 0.0159 0.0106 640 0.0166 0.0110 **Brand Color** Birdseye 294 Redesign 650 0.0175 0.0111 Substrate SBS 0.0184 Backer ISO 13655 White 660 0.0110 670 0.0187 0.0107 Meas Device Xrite SpectroEye (Certified: 12/2011) 680 0.0181 0.0108 Meas Conditions 5000K, 2°, No Filter 0/45 (M0 - ISO13655) 690 0.0177 0.0106 Geometry 700 **Expiry Date** 3/8/2013 0.0176 0.0112 710 0.0186 0.0124 720 0.0207 0.0134 Approved By Color Engineering 0.0237 3/8/2012





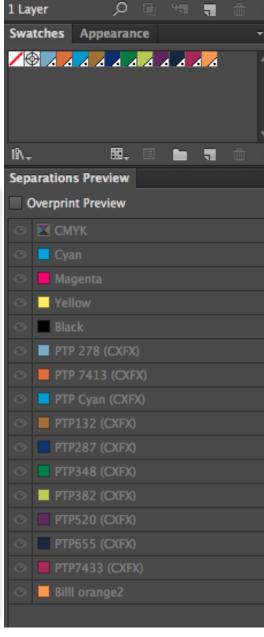




#### CxF X4 in Adobe Illustrator







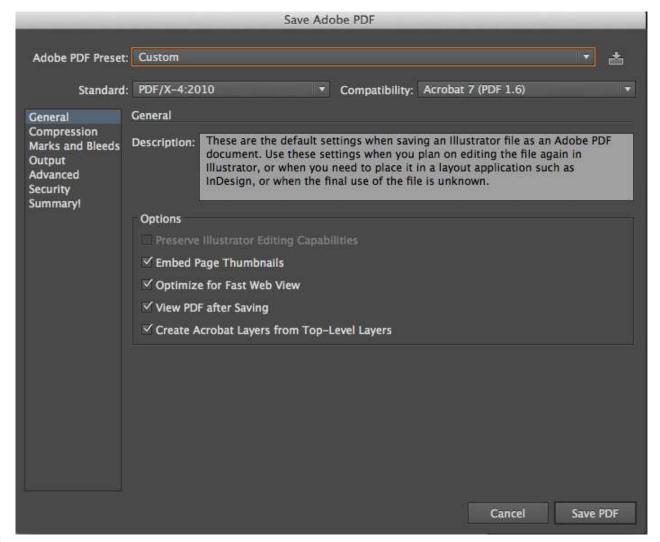








## Save as Adobe PDF/X













#### Adobe® Acrobat® XI

Version 11.0.03

Inventory report for Document\*domo2.pdf\*

#### Color Space 2 (out of 3)



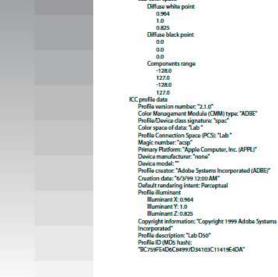
Inventory report for Document: damo2.pdf

#### Color Space 3 (out of 3)









Color name: Silver (CXFX)

ICC based color space: "Lab D50"

Alternate color space

Lab color space

Number of color components: 3

Components range (0.0/1.0/0.0/1.0/0.0/1.0)

Alternate color space

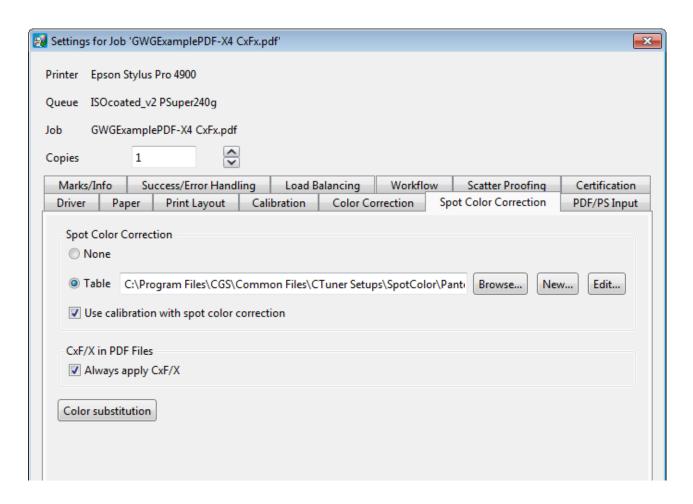






## CxF X-4 Proofing

Look for solutions that utilize CxF / Hard and Soft Proof





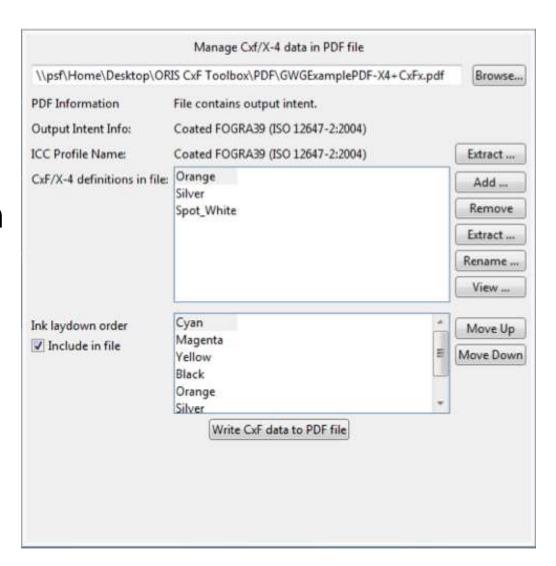






#### CxF/X-4 Work Flows

- CxFX Tools for Extracting Data
- Re-ordering Colors in PDFX





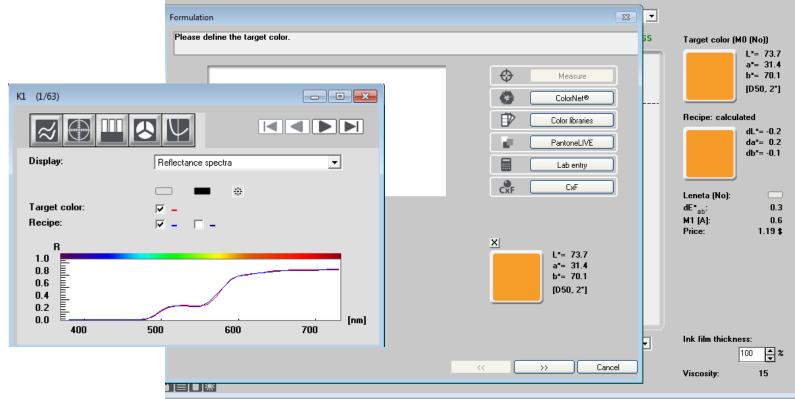






#### CxF/X for Ink Formulation

 Use CxF/X for ink formulation – Lowest Metameric Index - (Same Ingredients)



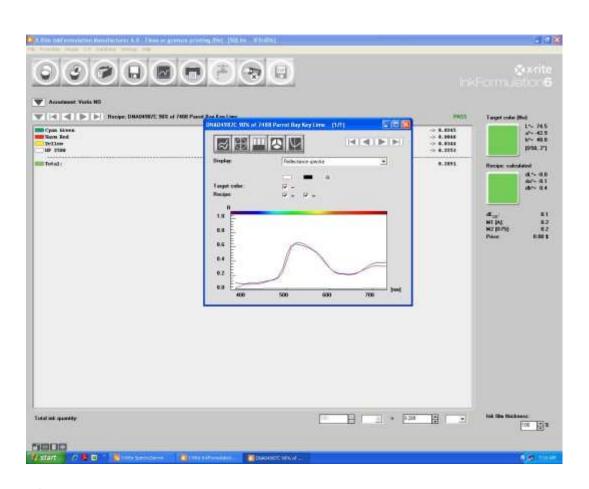








# Ink Formulation – CxF/X Define Aims Matching PMS or other element







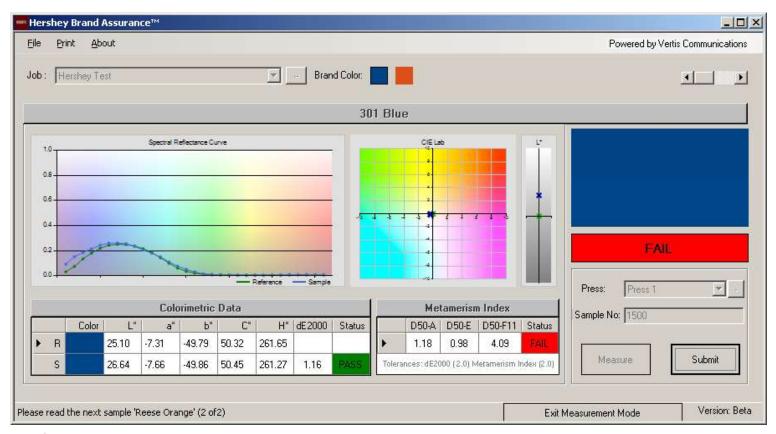






#### •ISO 17972-4 - CxF/X4 Spot Colours Process Control

From Design through Print Consistency in ingredients of inks NOT only low DE00 / but satisfying metameric match also





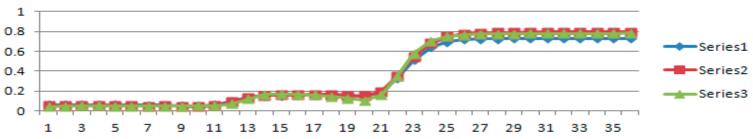






### Print Process Selection









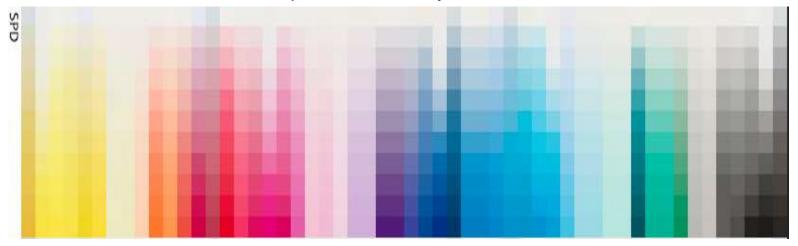




## Spot Colour Halftone Metric

ISO - 20654 SCTV

# ISO Spectral Density ISO 5.3 Spectral Density



Illustrator or Photoshop visual appearnce

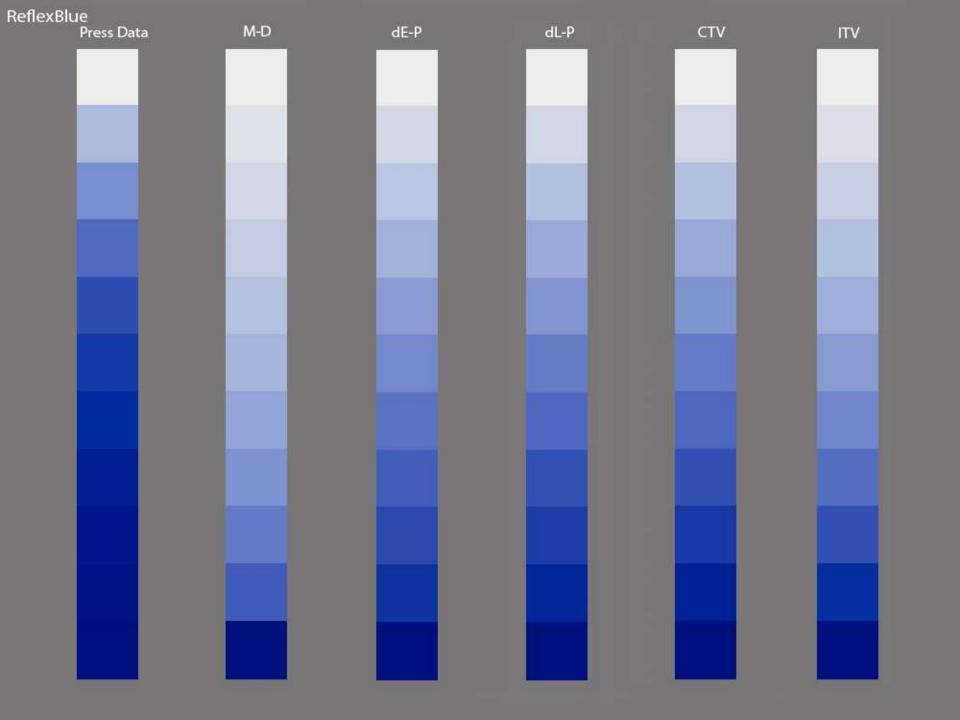




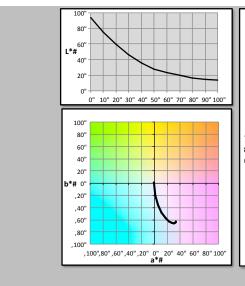


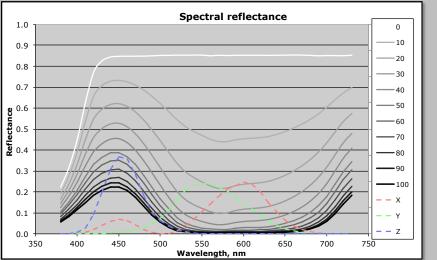






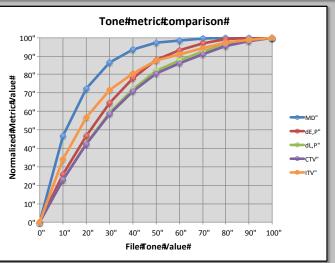
## **Problem Defined**





#### Reflex(Blue(

File TV	MD	dE-P	dL-P	CTV	ITV
0	0.0	0	0.0	0	0
10	46.7	25.8	22.9	22.8	34.21
20	72.2	46.7	42.5	42.1	56.74
30	86.3	64.6	59.2	58.4	71.44
40	93.4	77.9	71.9	70.7	80.69
50	97.1	87.8	82.0	80.6	87.49
60	98.5	93.1	87.6	86.1	90.98
70	99.3	96.9	92.4	91.1	94.29
80	99.8	99.2	96.3	95.4	97.12
90	99.9	100.0	98.6	98.1	98.85
100	100.0	100.0	100.0	100.0	100.00

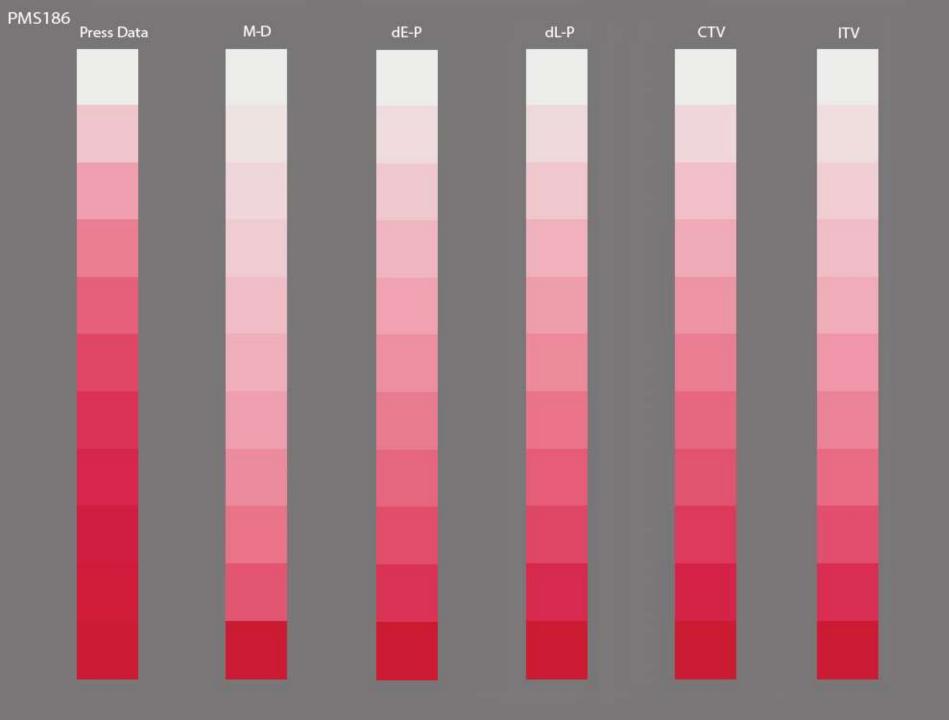




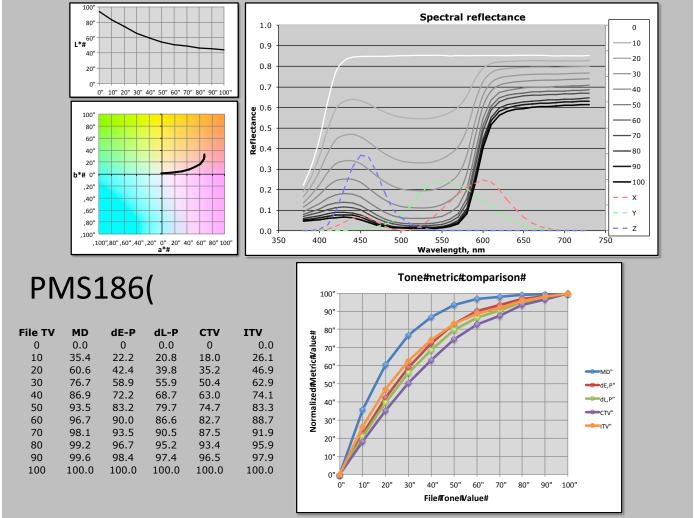








## **Problem Defined**











#### ISO CD 20654

$$SCTV = 100 \times \sqrt{\frac{(v_{xt} - v_{xp})^2 + (v_{yt} - v_{yp})^2 + (v_{zt} - v_{zp})^2}{(v_{xs} - v_{xp})^2 + (v_{ys} - v_{yp})^2 + (v_{zs} - v_{zp})^2}}$$

Equation 4.1

where

 $V_{xs}$ ,  $V_{ys}$ ,  $V_{zs}$  are  $V_x$ ,  $V_y$ ,  $V_z$  values calculated for the spot ink solid,

 $V_{xp}$ ,  $V_{yp}$ ,  $V_{zp}$  are  $V_x$ ,  $V_y$ ,  $V_z$  values calculated for the substrate and

 $V_{xt}$ ,  $V_{yt}$ ,  $V_{zt}$  are  $V_x$ ,  $V_y$ ,  $V_z$  values calculated for the spot ink tint.

The value components are defined to have functional form similar to that of CIE L\*:

$$V_x = f\left(\frac{X}{X_n}\right) \times 116 - 16$$

$$V_{y} = f\left(\frac{Y}{Y_{n}}\right) \times 116 - 16$$

$$V_z = f\left(\frac{z}{z_n}\right) \times 116 - 16$$

and where

$$f(u) = (u)^{\frac{1}{3}}$$
 if  $u > \left(\frac{6}{29}\right)^3$ 

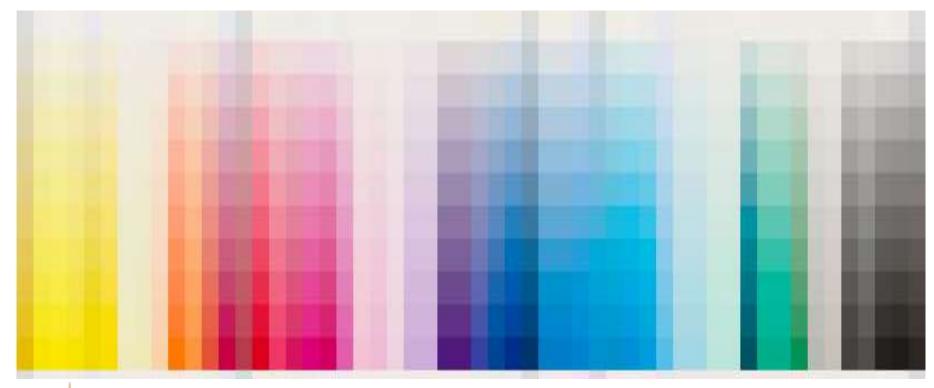
$$f(u) = \left(\frac{841}{108}\right) \cdot (u) + \left(\frac{4}{29}\right) \quad \text{if } u \le \left(\frac{6}{29}\right)^3$$

is the same compression function defined in ISO 13655 in the derivation of CIELAB.

Equations 4.2

Equations 4.3

# ISO CD 20654 – Spot Colour Tone Value (SCTV)











#### icc Max



- Provides Support for the Packaging Industry
- Allows measurement data using the CxF format
- New encoding of Named colors to support tints









Thanks for you time today!

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